GRAHAME CAMPBELL

DOING PIPELINE WHILE BULLETS WERE FLYING!!

20% ENGINEERING
80% IN PROJECT SERVICES
↳ TAKE EQUITY IN PROJECTS

100% LOAN & GOT PROJECT CPMS

MADE MONEY ON INTEREST RATES

CONFIDENCE TO BUILD CITYLINK

$ NOONE GETS FEE TIL WE MAKE A PROFIT

ROADS WAS A QUANTUM CHANGE FOR THEM...

LESSONS: COURAGE

TO TAKE THE RISK!

WHETHER PROBLEM IS SMALL OR BIG YOU MUST DEAL WITH THEM EARLY OR IT WILL BE BIG!!

YOU MUST INNOVATE

PROJECT MANAGERS ARE BUSINESS OWNERS

HAVE TO HAVE THE RIGHT PEOPLE

BUILD TRUST
...WITH CLIENT
...WITH PUBLIC
...WITH TEAM
...WITH GOVERNMENT

GET YOUR HANDS DIRTY

WHY DON'T WE WRITE STORIES?

WE COULD LEARN SO MUCH.

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PROJECT CONTROLS CONFERENCE
ICC SYDNEY | 20-22 Sept 2017 | *Improving maturity in Project Controls – keeping investments on track'*
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